

**MINUTES  
of the  
Unit 164 Board Meeting**

Held May 14, 2022, at the Bridge Club of Lexington

**Members Present:** Ted Addleton, Brad Beck, Darryl Bennett, Norma Greely, Andra Gyor, Terrell Holt, Ellen Hume, Bob Korten, Pat Matheny, Mike Proctor, Melena VanArsdall

**Members Absent:** Mina Hedayati, John Kennedy

**Guest:** Sondra Holt

The meeting was called to order by the Unit President and Director Andra Gyor at 6:00PM. Secretary and Director Ellen Hume said we have a quorum present so the meeting can proceed.

**Opening Remarks** – Andra made opening remarks and welcomed the members to the meeting.

**Minutes from Unit 164 Board Meeting 1/22/22** – Ellen distributed minutes from the January 22, 2022 Board meeting for review and approval. There were two corrections. On page two Director Bob Korten reported there were “25 ½” tables on Saturday during the 2022 Cabin Fever Sectional rather than “12 ½” tables. On page four, Director Terrell Holt reported that District 11 bought 110,000 emails via Pianola for use by the “District” and not the “Unit.” Andra then said the minutes will stand as corrected.

**Treasurer's Reports** – Director and Treasurer Ted Addleton distributed Treasurer's reports to those present. Ted briefly summarized the report page by page and the report is attached to the original minutes.

Ted then reported extensively on his proposed “Give Back Budget” which he was asked to prepare during the January 2022 Unit Board meeting for consideration by the Board. This Budget would return excess cash currently held by the Unit to Unit 164 members via reduced tournament game fees and reduced prices on lunches or free lunches. More specifically, Ted was asked to prepare a budget so that the Unit can “give back” to players while maintaining an unspecified Unit 164 cash balance to adequately cover expenses over the next five years (including remodeling and moving expenses should the bridge club have to relocate). The Give Back Budget, as designed by Ted uses the following necessary cash reserves:

- Six-month operating reserve: \$30,000
- Regional Tournament Contingent Liability: \$30,000

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■ Reserve for Possible Club Relocation:	\$30,000
Necessary Cash Reserves:	\$90,000

Ted then said there are three assumptions he made for the budget going forward: Attendance at November's Louisville/Lexington Regional tournament will result in a break-even cash situation; future Unit 164 tournaments will have a 60% participation rate from 2019 levels; and expenses for future tournaments and for Unit 164 will remain at 2019 levels. With the necessary cash reserve of \$90,000 and the assumptions made Ted computed the amount we can give back to members on a yearly basis for five years is \$7,500. Ted further explained how he arrived at these figures. Ted said, historically, the Unit makes money on the Regional Tournament, but the Sectional Tournaments have been break-even. He said this year we hope to break-even at the Regional Tournament. When Ted finished giving his report, Terrell thanked him. Terrell then questioned the cash amount of \$30,000 necessary for relocation costs. Terrell said that with our current facility remodeling costs were \$140,000 and that was years ago. We are currently paying \$6 per square foot to rent our facility, and it could cost in excess of \$15 per square foot should we have to relocate. Sectional Tournaments are down in numbers. Terrell said we need to think about this long-term. Our club currently is losing \$1,500+/month. He went on to say that he is all for giving back, but we need to reconsider these assumptions and mind our financial situation. There are currently only Lexington and Corbin clubs in the Unit. Terrell mentioned that 8 is Enough and Mentor/Mentee games help grow the club membership from the grassroots. Bob opined, if we look at our aging population, we should not rent space once we are out of this facility. Director Mike Proctor asked about our contract with the facility for the Louisville/Lexington tournament with the thought that a different venue might be advantageous. Sondra Holt answered that the contract is for four more years. Andra said we might have to give up that Regional and the decision to do so is up to ACBL but there are going to be fewer Regionals. Bob moved that for the upcoming Sectional Tournaments we charge \$15 a session plus lunch. Director Melena VanArsdall seconded. During discussion of this motion Director Darryl Bennett suggested that increasing prices will be regressive and we will have fewer players. After brief discussion the vote was taken, and the motion carried unanimously. Darryl then made a motion that we continue the discussion concerning the budget in January. Terrell seconded. Motion carried.

1. Cabin Fever Sectional Financials—previously reported and written report is attached.
2. Unit 164 Financial report—previously reported and written report is attached.
3. Investment Status—previously report and written report is attached.
4. Analysis of \$30,000 Obligation and "Give Back" Budget. Previously discussed.

**Lexington Spring Sectional Status** – Terrell said currently we are at 63% participation from the 2019 tournament.

### **Committee Chair Reports**

1. Education -- Darryl reported that Tom Stanwix-Hay has finished his Bidding Class and Darryl will finish Play of the Hand Class this Tuesday. Darryl has applied to OLLI for an advanced Bidding Class and Tom will apply to OLLI for a Defense class. They expect to get approval. Darryl suggested the Board approve Learn-Bridge-in-a-Day via OLLI. Since OLLI advertises their classes, we won't have that expense. He went on to say that the Play of the Hand OLLI class had 28 students. After brief discussion, consensus was to apply for approval from OLLI to offer Learn-Bridge-in-a-Day in the fall and again in spring. Brad Beck, who has been involved with the OLLI classes, suggested we have a combined mailing list for the OLLI participants. There was brief discussion and Andra said the class members must give permission to be on a mailing list making it difficult to have a combined list.
2. Membership—Ellen reported that there are currently 296 Unit 164 members. She said she has sent six new members packets since February 2022 and has spoken to or sent letters to several ACBL members who have not returned to play bridge and/or their membership has expired.
3. Publicity—Andra said she is close to finishing a new Membership Directory. Andra decided to wait until after the election of the Board before having the directory published so that the information will be up to date.
4. Nominating Committee Slate for 2022 -- Melena reported. She said we have a great slate of new members including Bob Korten as President, Brad Beck, Vice President, Terrell Holt for Unit Representative, and Jennifer Coffman, Chuck Dean, and Tom Stanwix-Hay for Directors. Andra clarified that we have representation from Corbin on our Board, so we are currently in compliance. She also said that Elizabeth Johnson will take Bob Korten's director position when Bob moves up to Unit President.
5. Audit Report for FY 2020 and 2021 Financials – This has already been discussed but Director Mike Proctor said the audits have been conducted and he appreciated Ted's thoroughness in training him to conduct the audit correctly. Ted said that Mike did an outstanding job with the audits. Both Mike and Ted were thanked by the Board.

### **Old Business**

1. Update on Sectional and Regional Sanctions – Darryl said all sanctions are updated.
2. Update on Lexington NLM Sectional – July 2022 – Andra said flyers have been submitted, the Committee is together, and we are up to date.
3. Update on September Sizzlin' Swiss Sectional—Terrell said it is up to date.
4. Update on Louisville/Lexington Regional 2022 – Sondra said the flyer is at the printer and work on this tournament is moving along.
5. Update on Cabin Fever Sectional – Bob said it is too early for a report.
6. Unit Business Insurance Policy – Cancelled – There were no questions or discussion on this issue. It was fully discussed and understood during the January Board meeting.
7. Unit 164 Sponsored Championship Games – Andra said we discussed this at the last meeting. It is not advantageous for Unit 164 to have the championship games.

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8. "Recruiting" Unit members who have not returned – This topic was previously discussed. A short discussion ensued. It was consensus that we will continue reaching out to members who have not returned to face-to-face bridge at our Club.
9. District 11 ST@C Games – Andra asked if offering district ST@C games has increased attendance. There was brief discussion but there was no answer or consensus regarding this question. Bob suggested monthly might be too often. Bob said he feels that the Royal ST@C games are advantageous.
10. Somerset Laptop Returned – The laptop was returned. It will be recycled.

There was discussion concerning the Andover Sanction as Judy Huffman has not notified ACBL that she wants to close the game. After brief discussion Melena agreed to talk to Judy to determine her stance on keeping the sanction.

### **New Business**

1. District 11 Board Meeting Reports from Zoom Meeting -- Terrell distributed a written report and summarized the report. The report is attached to the original minutes.

Terrell said during the meetings there was significant discussion about declining membership in ACBL and the emphasis is now on increasing face-to-face bridge. He said Steve Moese will be on the Advisory Board. He went on to say that the ACBL has been working for years to decrease the number of Districts from 25 to 13 and it is now a reality. We now have an Advisory board and Unit 164 is in Region 7. A.J. Stephanie is running for President of Region 7.

Terrell said there have been significant problems with the IT department at ACBL but ACBL is working on it. ACBL now has a program called EDGAR to detect on-line cheating.

ACBL will be introducing a new ACBL logo and new Tag Line "Dealing Infinite Possibilities."

2. Co-Chairs for Lexington Spring Sectional – May 2023 – Andra said no one has volunteered to Chair this Sectional. After brief discussion Andra said she will talk to Elizabeth Johnson as Elizabeth has indicated her willingness to be active with the Unit.
3. Co-Chairs for Lexington NLM Sectional – July 2023 – Andra said she will chair this NLM Sectional.

### **Other Items for Discussion – Board**

Bob asked if we must have Longest Day games at the Club. There was discussion and Sondra said that we would have to get permission from ACBL to change the location. It was mentioned that regular Unit games can be held off-site.

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Andra then presented Certificates of Appreciation to Norma Greely for serving on the Board from 2015 to present day and to Darryl Bennett for serving as Vice President since 2016.

Andra thanked everyone for their support and good work.

**Closing Remarks**

**Adjourn**— Darryl moved to adjourn. Meeting was adjourned at 7:50PM.

Respectfully Submitted,

Ellen Hume, Secretary, ACBL Unit 164.